1. Where do you store your work information assets? Select all that apply.
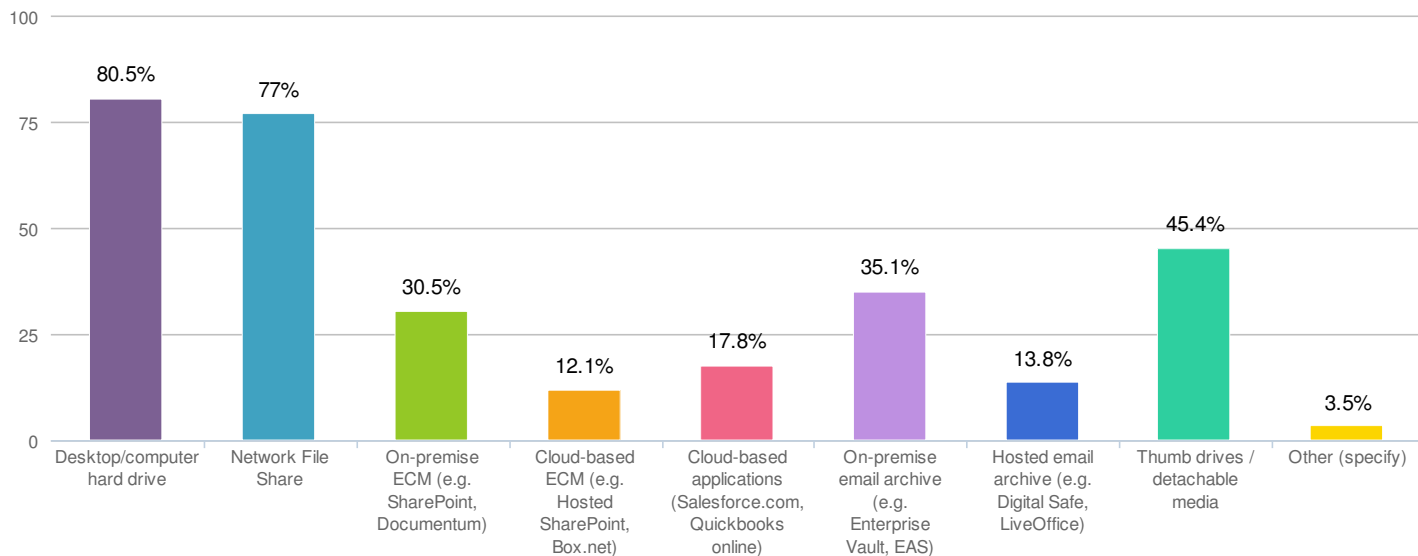
|		
Desktop/computer hard drive	80.5%	140
Network File Share	77.0%	134
On-premise ECM (e.g. SharePoint, Documentum)	30.5%	53
Cloud-based ECM (e.g. Hosted SharePoint, Box.net)	12.1%	21
Cloud-based applications (Salesforce.com, Quickbooks online)	17.8%	31
On-premise email archive (e.g. Enterprise Vault, EAS)	35.1%	61
Hosted email archive (e.g. Digital Safe, LiveOffice)	13.8%	24
Thumb drives / detachable media	45.4%	79
Other (specify)	3.5%	6
	Total	174

Responses "Other (specify)"	Count
Left Blank	170
Document Management System (Hummingbird DM)	1
Hard files	1
Netwoork Tape and Hard Drive	1
laptop and external hard drive	1
on premise email systems	1
vendor	1

2. Does your company utilize cloud-based storage for enterprise information (e.g. hosted email archiving, hosted SharePoint)?
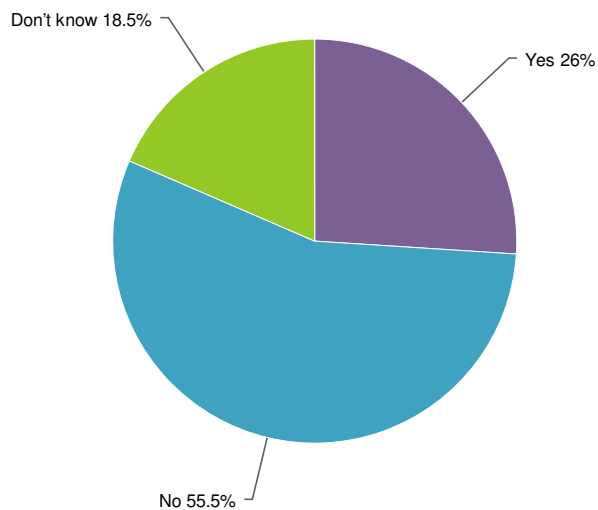

Yes	26.0%		45
No	55.5%		96
Don't know	18.5%		32
		Total	173

3. Does your company utilize Software-as-a-Service (SaaS) for applications like sales force automation (salesforce.com), accounting (Quicken), or other functions?

Don't know 22%
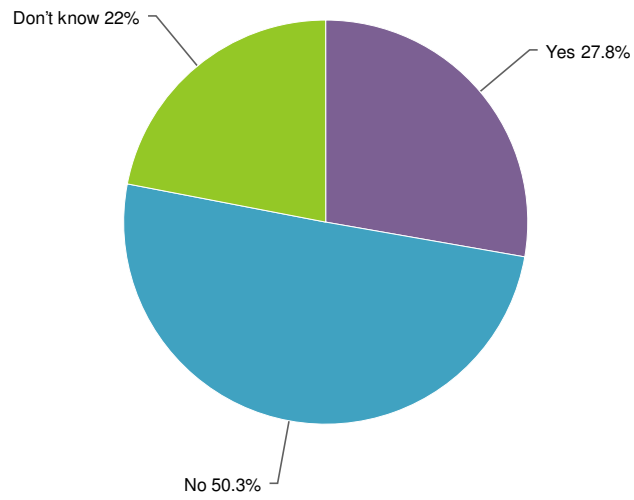
Yes 27.8%

No 50.3%

Yes	27.8%		48
No	50.3%		87
Don't know	22.0%		38
		Total	173

4. If yes, please select the SaaS applications that you are aware of your organization using. Select all that apply.
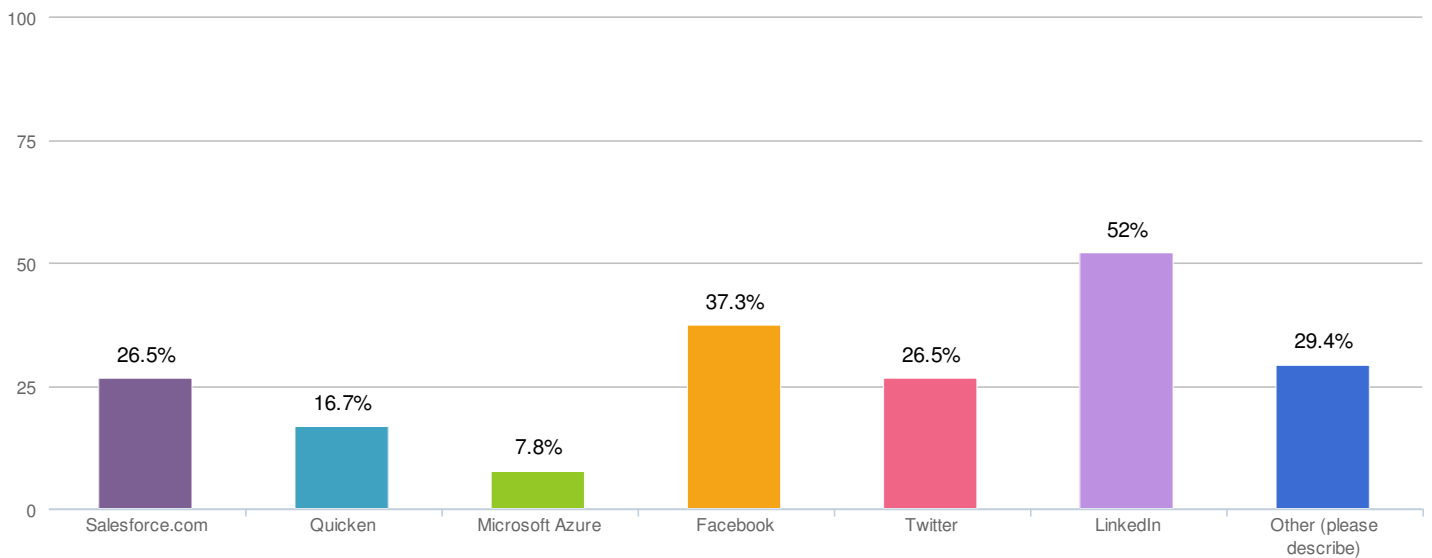

Salesforce.com	26.5%		27
Quicken	16.7%		17
Microsoft Azure	7.8%		8
Facebook	37.3%		38
Twitter	26.5%		27
LinkedIn	52.0%		53
Other (please describe)	29.4%		30
	Total		102

Responses "Other (please describe)"	Count
Left Blank	148
Bestcase	1
Don't Know	1
Dropbox	1
Dynamics	1
HR apps	1
If no, how do we answer this question?	1
Juris	1
None	4
Not Known	1
Not applicable	1

Responses "Other (please describe)"	Count
Not aware of any.	1
Oracle on Demand	1
Quickbooks	1
The answer should have been No to the previous question	1
Yammer	1
don't know	1
dont' know	1
goclio.com	1
home created	1
i don't know what constitutes SaaS	1
i dont know	1
none	1
unknown	1
yammer	2

5. If using cloud-based services, how do those vendors store your data?
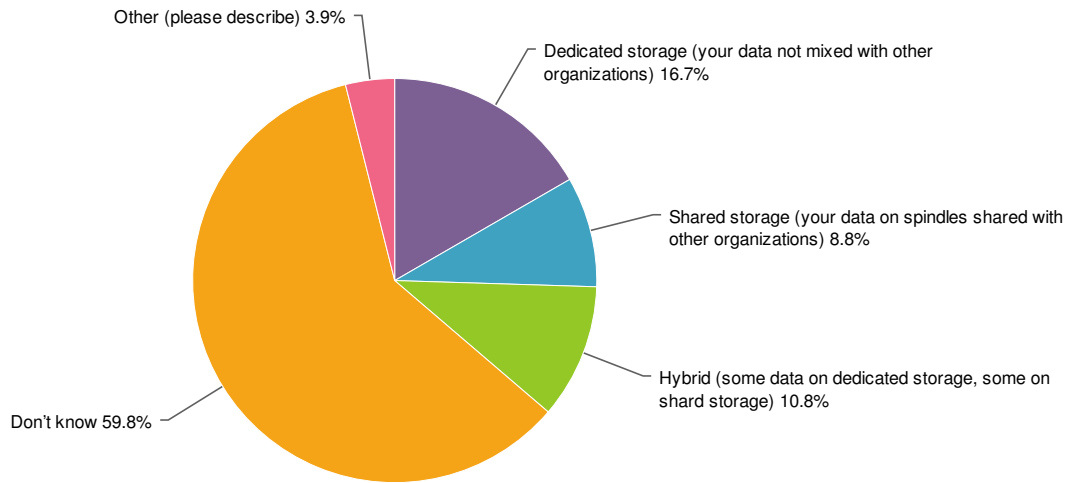
Dedicated storage (your data not mixed with other organizations)	16.7%		17
Shared storage (your data on spindles shared with other organizations)	8.8%		9
Hybrid (some data on dedicated storage, some on shard storage)	10.8%		11
Don't know	59.8%		61
Other (please describe)	3.9%		4
		Total	102

Responses "Other (please describe)"	Count
Left Blank	172
No Cloud Based services in use.	1
Not applicable	1
don't use	1
na	1

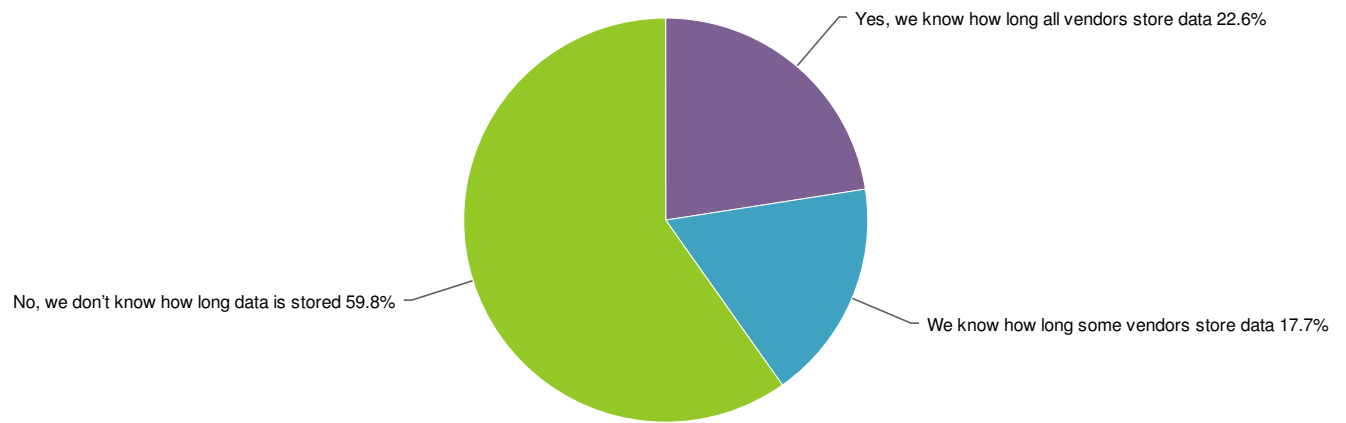6. If using cloud-based services, where do those vendors store your data? (e.g. regional, North America, International)?
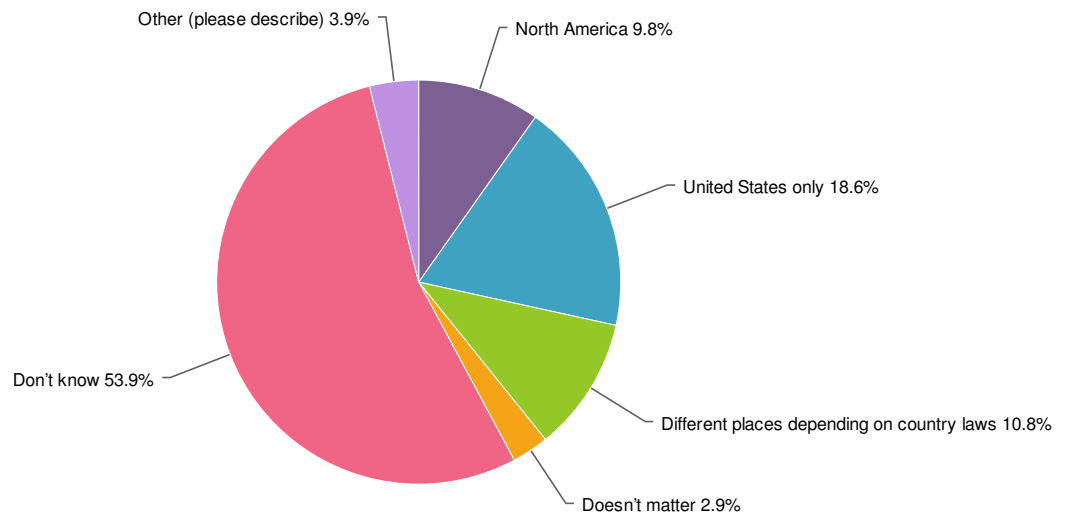
North America	9.8%		10
United States only	18.6%		19
Different places depending on country laws	10.8%		11
Doesn't matter	2.9%		3
Don't know	53.9%		55
Other (please describe)	3.9%		4
		Total	102

Responses "Other (please describe)"	Count
Left Blank	172
No Cloud Based services in use.	1
Not applicable	1
don't use	1
na	1

7. If using cloud-based services, do you know for how long those vendors store your data (e.g. 1-year, 2-year, unlimited)?

|			
Yes, we know how long all vendors store data	22.6%		23
We know how long some vendors store data	17.7%		18
No, we don't know how long data is stored	59.8%		61
		Total	102

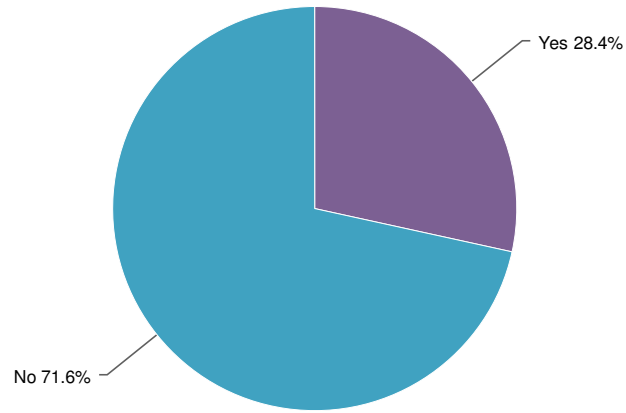8. If using cloud-based services, was an eDiscovery plan put in place before moving data to the cloud?
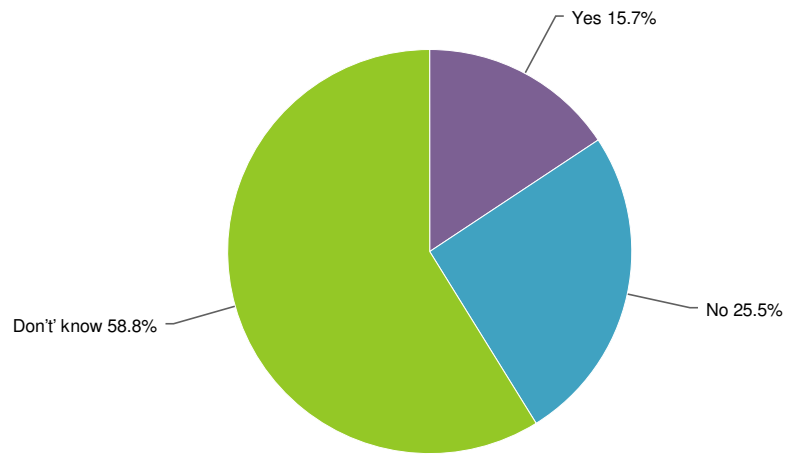
Yes	15.7%		16
No	25.5%		26
Don't' know	58.8%		60
	Total		102

9. If using cloud-based services, do you currently have a plan to collect and preserve that data should an eDiscovery obligation arise?
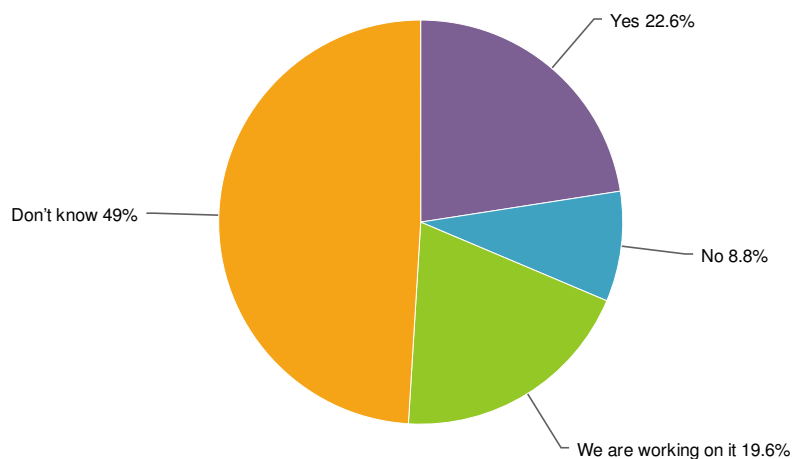
Yes	22.6%		23
No	8.8%		9
We are working on it	19.6%		20
Don't know	49.0%		50
		Total	102

10. If using cloud-based services, do you know the vendor's policy for responding to clients' eDiscovery needs?

Yes 28.4%

No 71.6%

|			
Yes	28.4%		29
No	71.6%		73
		Total	102

11. If using cloud-based services, does your contract with the vendor specifically state retention periods, legal hold procedures, and eDiscovery collection timeframes?
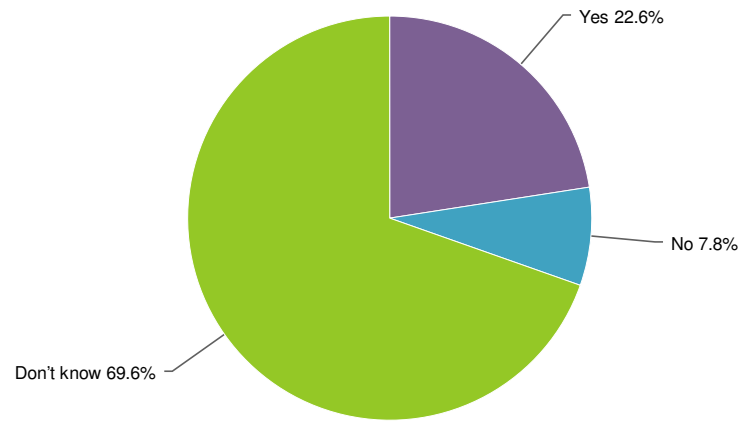
|			
Yes	22.6%		23
No	7.8%		8
Don't know	69.6%		71
		Total	102

12. If using cloud-based services, does your provider offer service level agreements (SLAs) regarding availability, recovery time objectives (RTO) and recovery point objectives (RPO)?
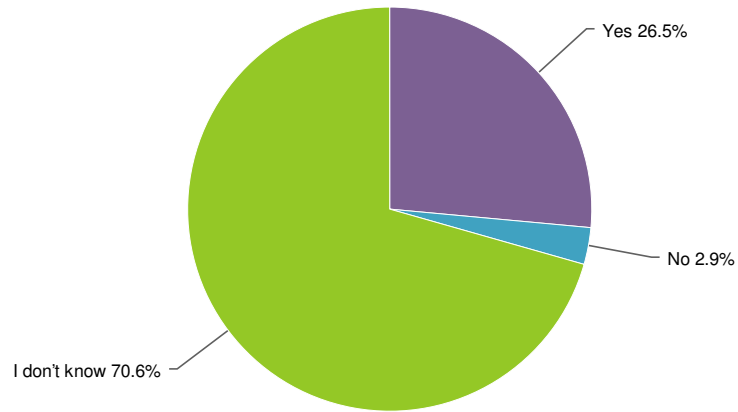
|			
Yes	26.5%		27
No	2.9%		3
I don't know	70.6%		72
		Total	102

13. If using cloud-based services, was the selection process for your cloud-based software driven by the Legal department, IT department or outside counsel?
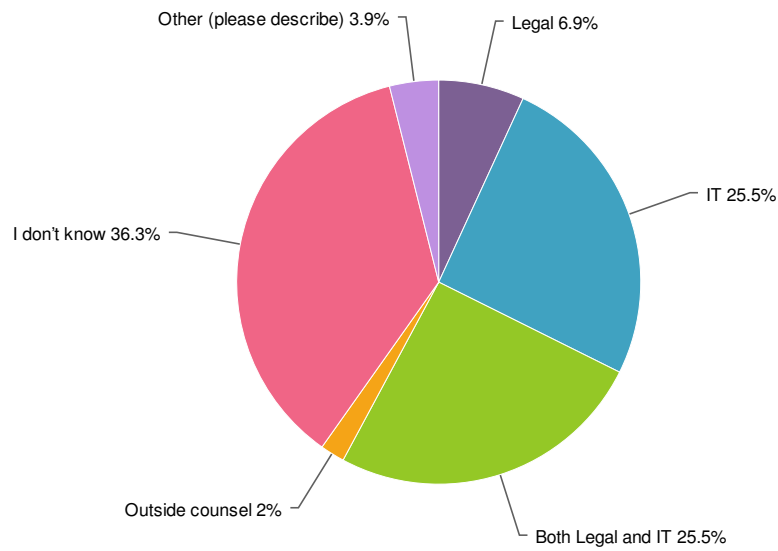
Legal	6.9%		7
IT	25.5%		26
Both Legal and IT	25.5%		26
Outside counsel	2.0%		2
I don't know	36.3%		37
Other (please describe)	3.9%		4
	Total		102

Responses "Other (please describe)"	Count
Left Blank	172
I don't use cloud based services, but I am everybody in my office.	1
No Cloud Based services in use.	1
Not applicable	1
na	1

14. Have you had to collect from any of the following systems for eDiscovery? Choose all that apply.
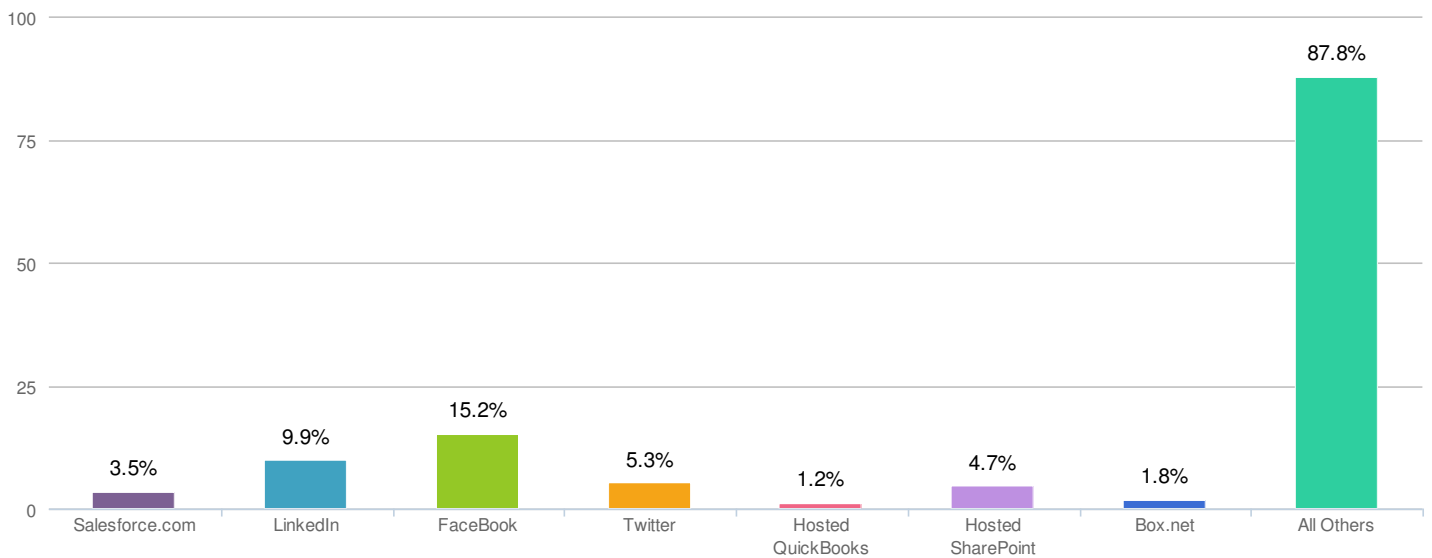
Salesforce.com	3.5%		6
LinkedIn	9.9%		17
FaceBook	15.2%		26
Twitter	5.3%		9
Hosted QuickBooks	1.2%		2
Hosted SharePoint	4.7%		8
Box.net	1.8%		3
DropBox	6.4%		11
Hosted Exchange	5.9%		10
Microsoft Office 365	3.5%		6
None of the above	66.1%		113
Other (specify)	5.9%		10
	Total		171

Responses "Other (specify)"	Count
Left Blank	167
I do not know	1
None	2
Yammer	1
dont know	1
i dont know	1

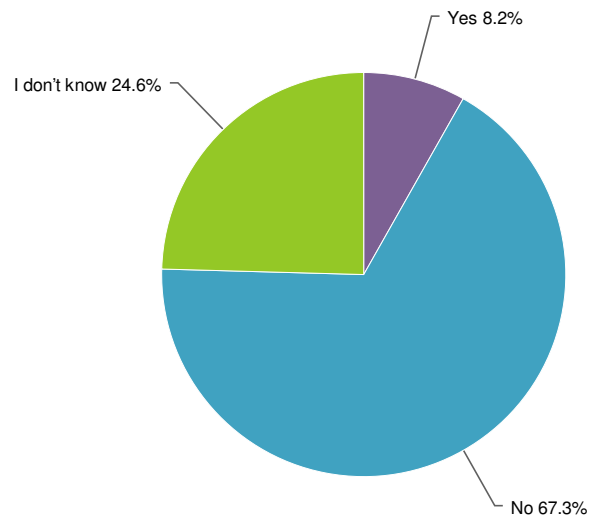| Responses "Other (specify)"	Count
no	2
none	1

15. How concerned are you about eDiscovery of data in the cloud
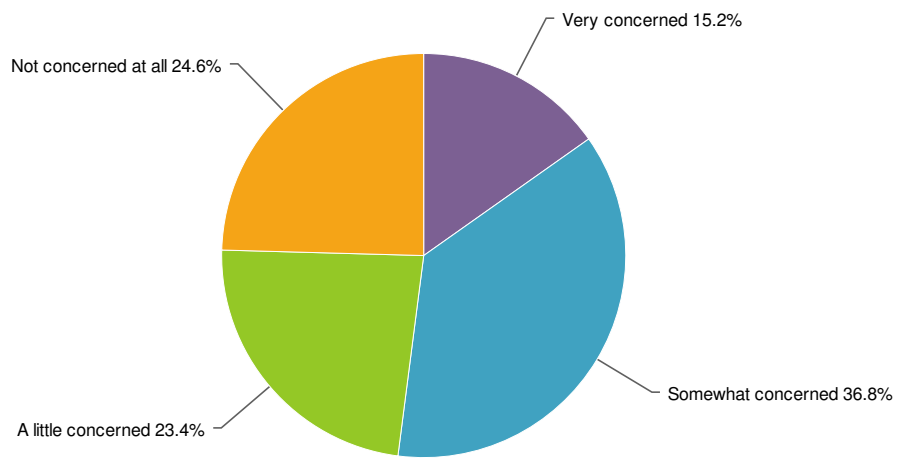
Very concerned	15.2%		26
Somewhat concerned	36.8%		63
A little concerned	23.4%		40
Not concerned at all	24.6%		42
		Total	171

16. Do you use cloud-based software or services for Early Case Assessment (ECA) or Review?

Yes 8.2%

I don't know 24.6%

No 67.3%

Yes	8.2%		14
No	67.3%		115
I don't know	24.6%		42
		Total	171

17. If so, does your cloud-based software or service allow you to re-use case workflow, search terms or work product?
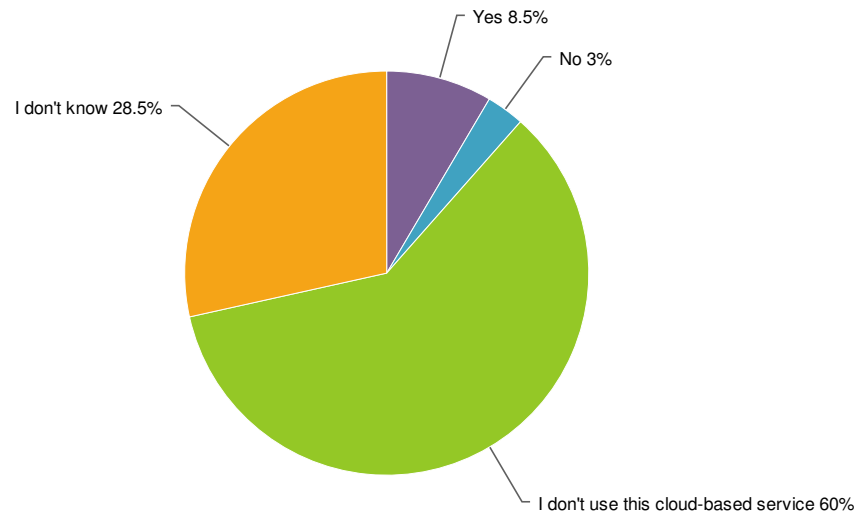
Yes	8.5%		14
No	3.0%		5
I don't use this cloud-based service	60.0%		99
I don't know	28.5%		47
		Total	165

18. If so, what was the primary reason you selected cloud-based eDiscovery software or services?

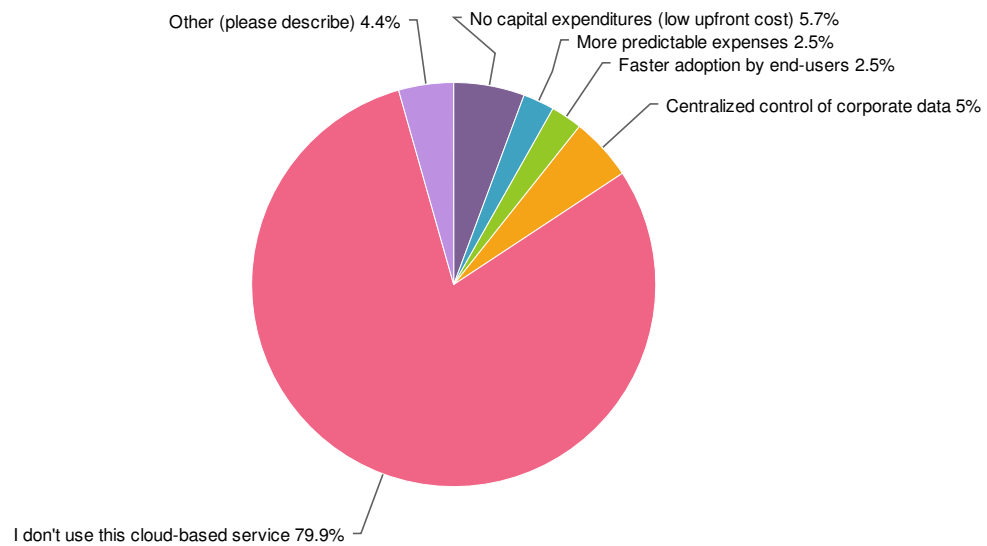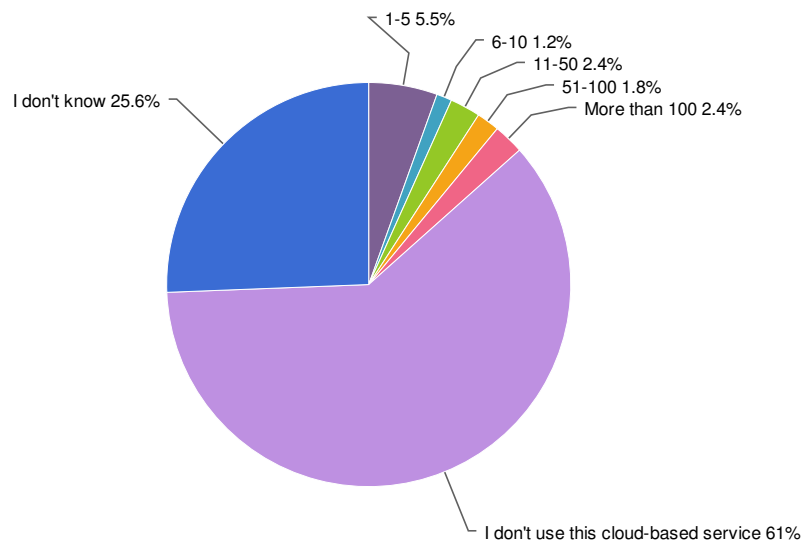Other (please describe) 4.4%
No capital expenditures (low upfront cost) 5.7%
More predictable expenses 2.5%
Faster adoption by end-users 2.5%
Centralized control of corporate data 5%
I don't use this cloud-based service 79.9%

No capital expenditures (low upfront cost)	5.7%		9
More predictable expenses	2.5%		4
Faster adoption by end-users	2.5%		4
Centralized control of corporate data	5.0%		8
I don't use this cloud-based service	79.9%		127
Other (please describe)	4.4%		7
		Total	159

Responses "Other (please describe)"	Count
Left Blank	169
I do not know	1
Trusted advisor is responsible !	1
chosen by cocounsel	1
don't use, but check Q 19 - wow many	1
i dont know	1
na	1
we seek to be leaders in this field for platform bpo etc	1

19. If so, wow many outside counsel or service providers utilize the cloud-based system to work on cases?

1-5 5.5%
6-10 1.2%
11-50 2.4%
51-100 1.8%
More than 100 2.4%
I don't know 25.6%
I don't use this cloud-based service 61%

1-5	5.5%		9	
6-10	1.2%		2	
11-50	2.4%		4	
51-100	1.8%		3	
More than 100	2.4%		4	
I don't use this cloud-based service	61.0%		100	
I don't know	25.6%		42	
		Total	164	

Statistics

Sum	218.0
Average	12.1
StdDev	17.8
Max	51.0

22

20. If so, does your cloud provider certify destruction of data after a case is over?
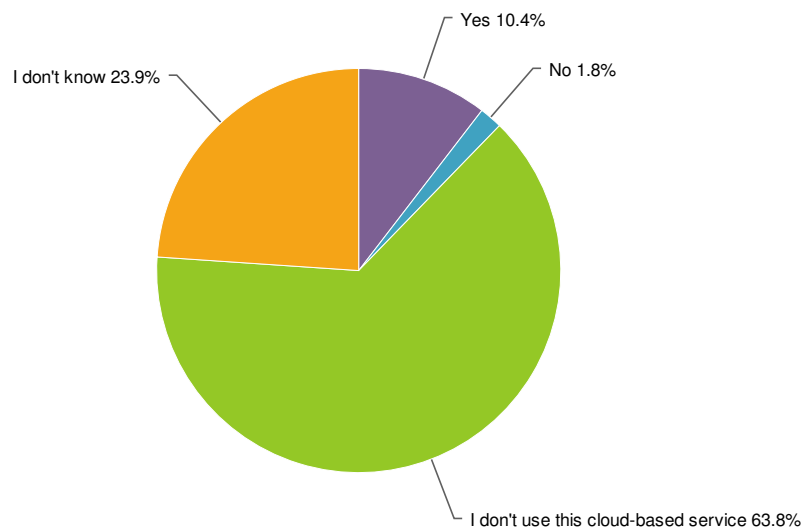
Yes	10.4%		17
No	1.8%		3
I don't use this cloud-based service	63.8%		104
I don't know	23.9%		39
		Total	163

21. What is your role?
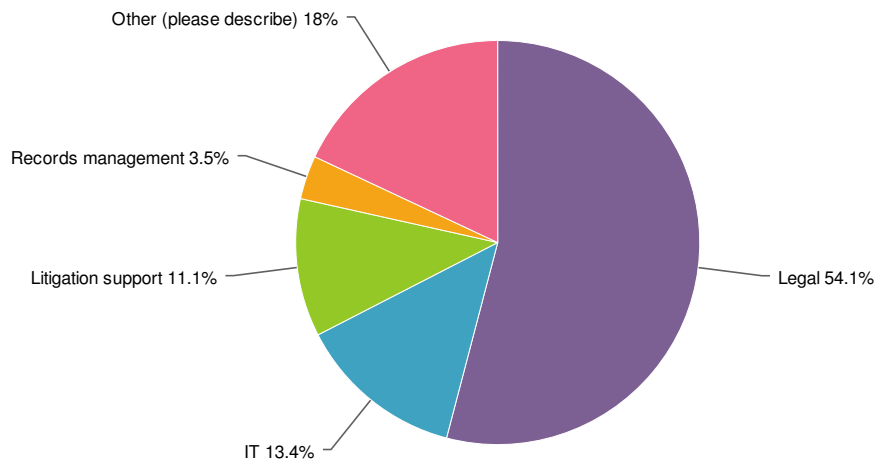
Legal	54.1%		93
IT	13.4%		23
Litigation support	11.1%		19
Records management	3.5%		6
Other (please describe)	18.0%		31
		Total	172

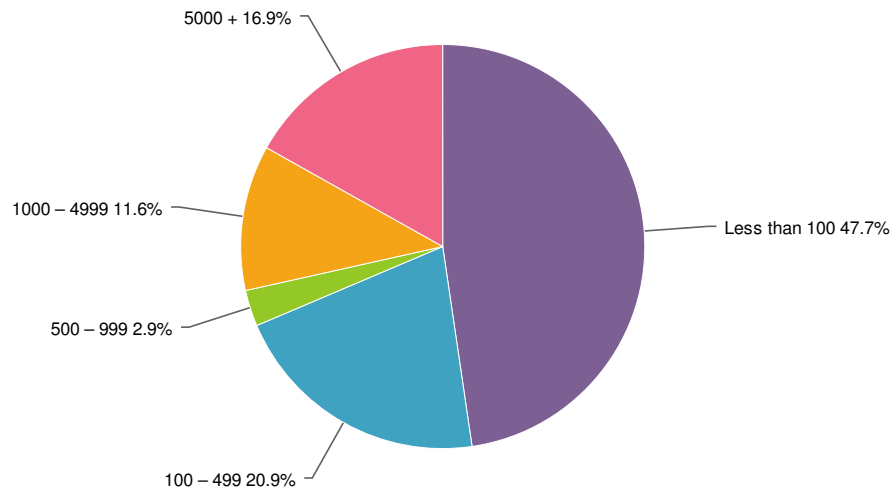| Responses "Other (please describe)"	Count
Left Blank	145
Administrator	1
Associate	1
Attorney	1
CFO	1
Contracts Department	1
Controller	1
E-DIscovery Counsel (includes Lit Support and RM)	1
Everybody -- lawyer, receptionist, IT, files, runner, that would be me.	1
Executive	1
IT Compliance & Forensic Analyst	1
Management	2
Marketing/Biz Dev	1

Responses "Other (please describe)"	Count
Ops	1
Owner	1
Paralegal and IT	1
President	1
Sales	2
Sales Manager	1
Software Bus Dev	1
eDsicvoery Support Services	1
enterprise architecture	1
grant writer	1
head bpo europe	1
lead	1
marketing	1
marketing director	1
sales	2
vendor	1

22. What type of organization do you work for?
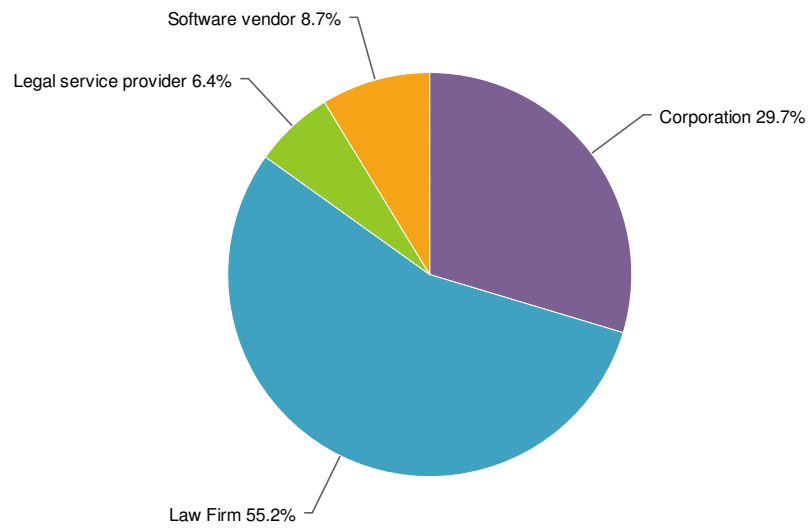
Corporation	29.7%		51
Law Firm	55.2%		95
Legal service provider	6.4%		11
Software vendor	8.7%		15
		Total	172

23. What size is your organization?

Less than 100	47.7%			82
100 – 499	20.9%			36
500 – 999	2.9%			5
1000 – 4999	11.6%			20
5000 +	16.9%			29
		Total		172

Statistics

Sum	171,100.0
Average	1,901.1
StdDev	2,163.7
Max	5,000.0