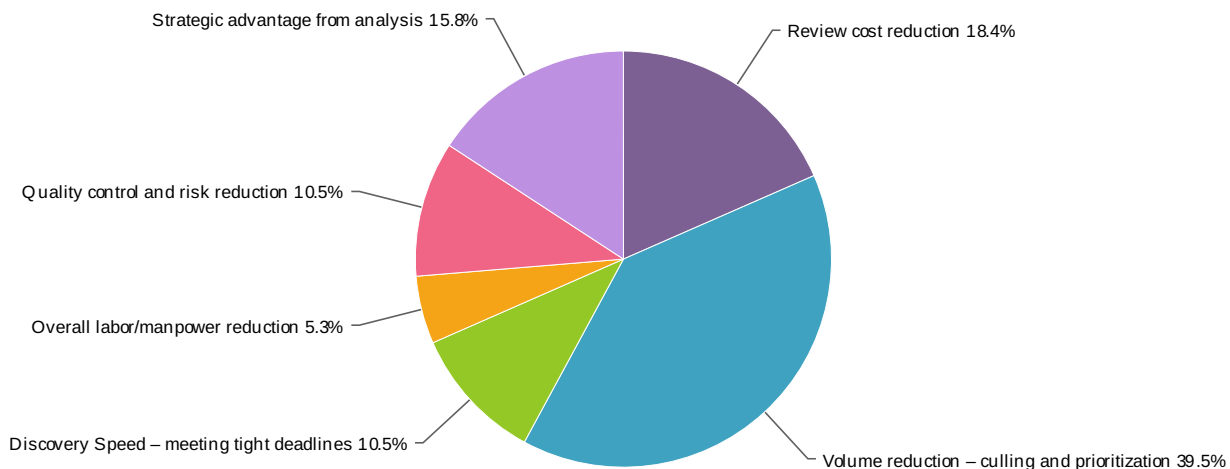


New Summary Report - 05 August 2014

Survey: 2014 Analytic Adoption - Consumer

1. What do you see as the primary benefit or goal for using analytics in eDiscovery or Information Governance for your company?



Benefit/Goal	Percentage	Count
Review cost reduction	18.4%	7
Volume reduction - culling and prioritization	39.5%	15
Discovery Speed - meeting tight deadlines	10.5%	4
Overall labor/manpower reduction	5.3%	2
Quality control and risk reduction	10.5%	4
Strategic advantage from analysis	15.8%	6
Business intelligence - categorization, retention management, storage savings	0.0%	0
Other	0.0%	0
Total		38

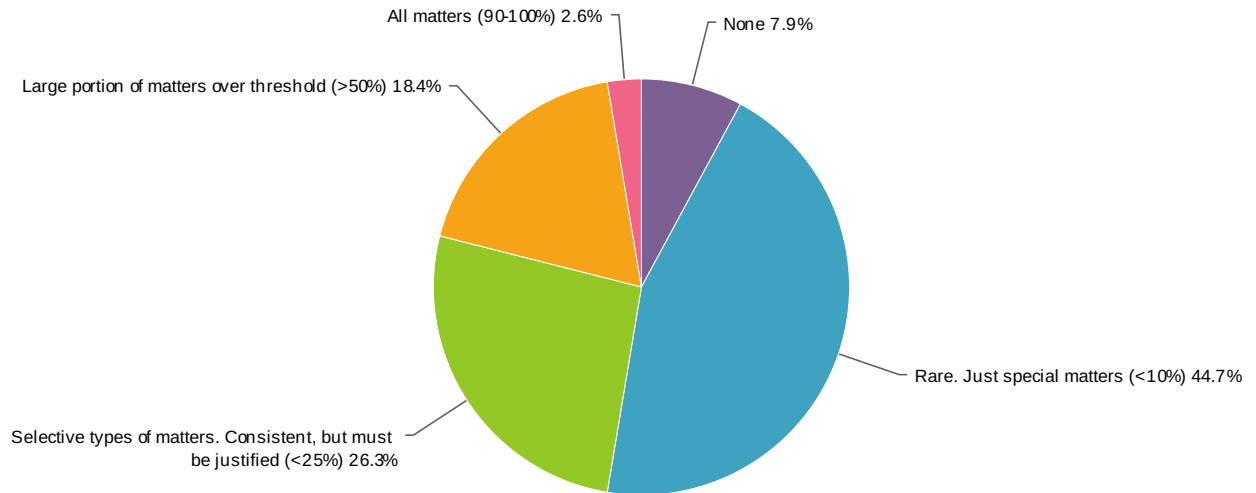
Responses "Other"

Count

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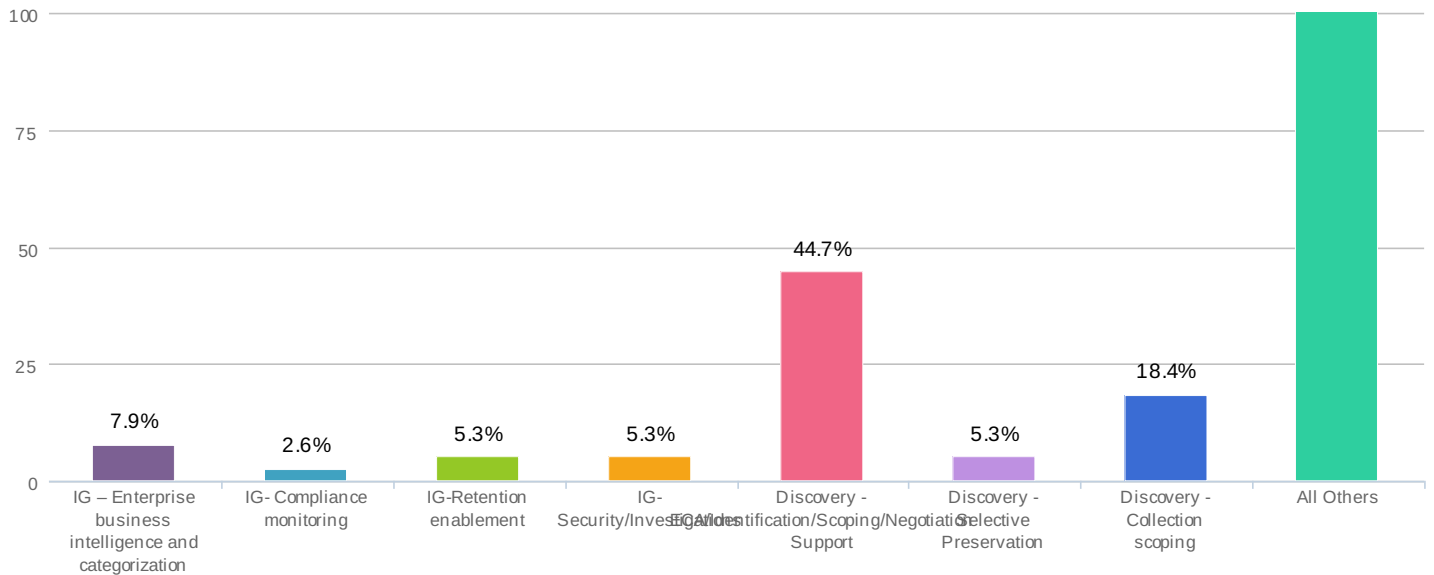
38

2. What portion of matters do you use some form of analytics on?



None	7.9%		3
Rare. Just special matters (<10%)	44.7%		17
Selective types of matters. Consistent, but must be justified (<25%)	26.3%		10
Large portion of matters over threshold (>50%)	18.4%		7
All matters (90-100%)	2.6%		1
Total			38

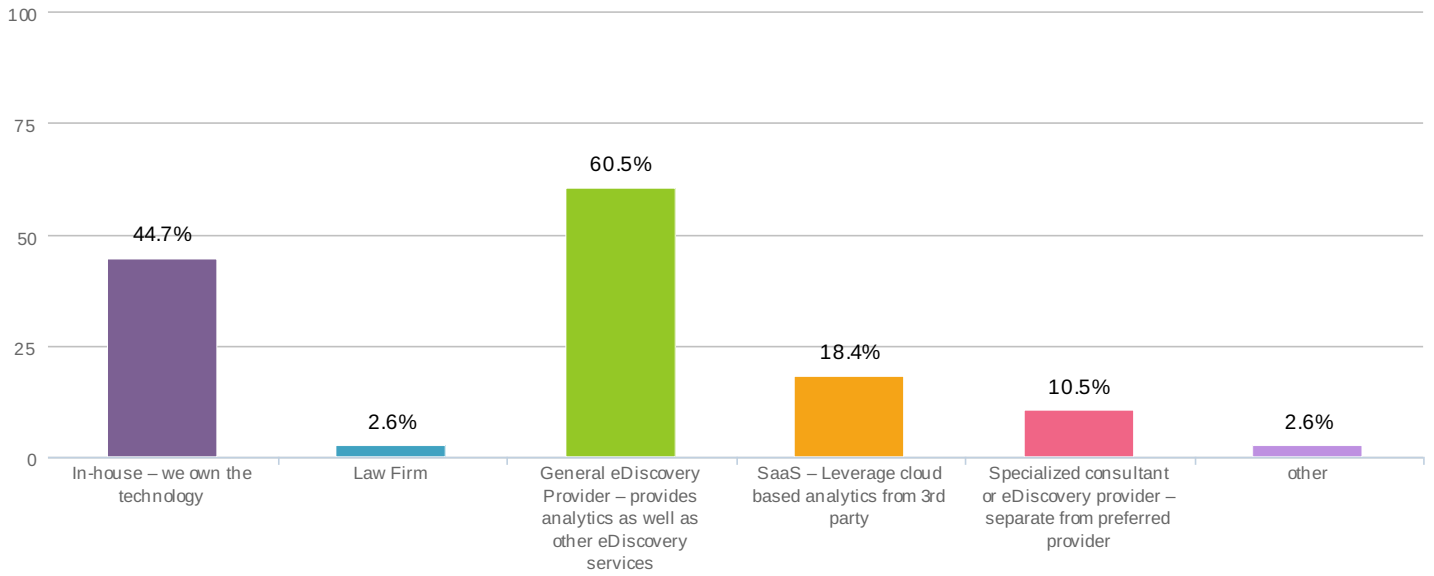
3. What general usage cases do you use analytics on?



IG – Enterprise business intelligence and categorization	7.9%	3
IG- Compliance monitoring	2.6%	1
IG- Audit/risk analysis	0.0%	0
IG-Operations optimization	0.0%	0
IG-Retention enablement	5.3%	2
IG- Security/Investigations	5.3%	2
Discovery - ECA/Identification/Scoping/Negotiation Support	44.7%	17
Discovery - Selective Preservation	5.3%	2
Discovery - Collection scoping	18.4%	7
Discovery - Processing/Filtering	47.4%	18
Discovery - Relevance and Search Criteria	63.2%	24
Discovery - Exclusion Criteria	52.6%	20
Discovery – Review - Clustering/Grouping (Accelerated Review)	55.3%	21
Discovery – Review - Machine Learning/TAR/Decision Propagation	55.3%	21
Discovery – Review - Predictive Coding/Recommendation	55.3%	21
Discovery – Review - Quality Control	44.7%	17
Discovery – Review - Opposing production analysis	44.7%	17
other	2.6%	1
Total		38

Responses "other"	Count
Left Blank	37
Priv Log Creation / QC	1

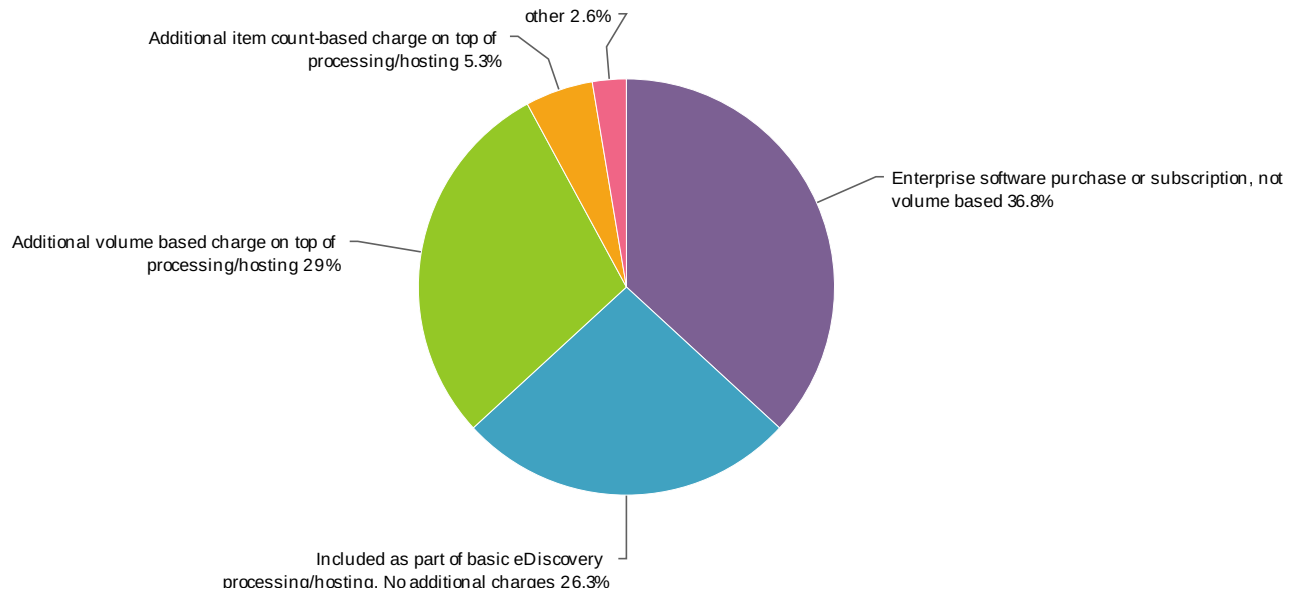
4. Who provides your analytics?



In-house – we own the technology	44.7%		17
Law Firm	2.6%		1
General eDiscovery Provider – provides analytics as well as other eDiscovery services	60.5%		23
SaaS – Leverage cloud based analytics from 3rd party	18.4%		7
Specialized consultant or eDiscovery provider – separate from preferred provider	10.5%		4
other	2.6%		1
Total			38

Responses "other"	Count
Left Blank	37
In-house and provider	1

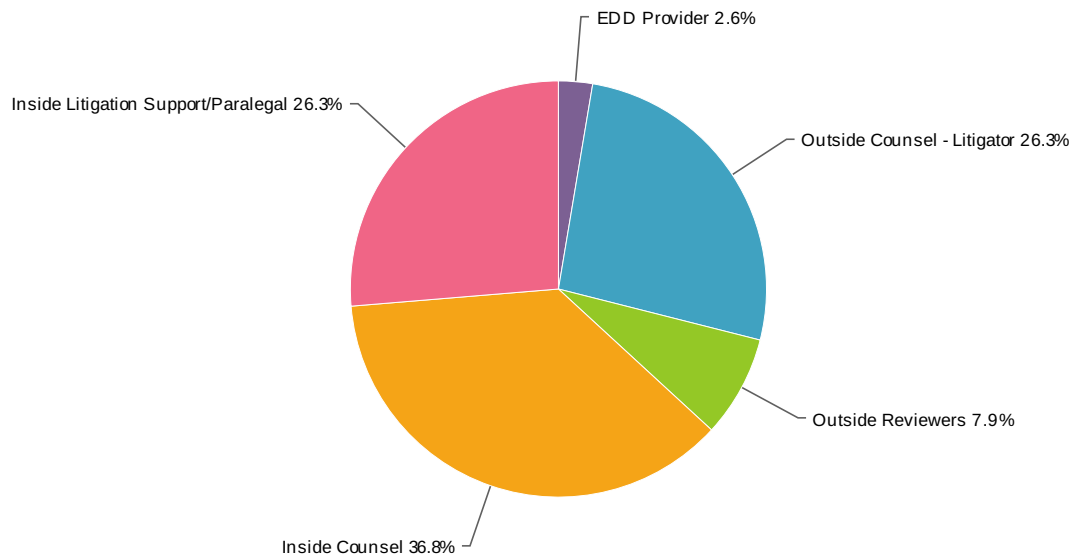
5. How do you purchase/consume your analytics?



Enterprise software purchase or subscription, not volume based	36.8%		14
Included as part of basic eDiscovery processing/hosting. No additional charges	26.3%		10
Additional volume based charge on top of processing/hosting	29.0%		11
Provided for free by law firm	0.0%		0
Additional item count-based charge on top of processing/hosting	5.3%		2
other	2.6%		1
Total			38

Responses "other"	Count
Left Blank	37
client purchased or provided by free by firm	1

6. Who is the primary users/consumers of the analytics?



EDD Provider	2.6%	1
Outside Counsel - Litigator	26.3%	10
Outside Reviewers	7.9%	3
Inside Counsel	36.8%	14
Inside Litigation Support/Paralegal	26.3%	10
Compliance/Security or other business users	0.0%	0
other	0.0%	0
Total		38

Responses "other"

Count

Left Blank

38

7. What analytic systems have you used or tested? (answers kept anonymous)

	Demo/RFP		Case Use		Preferred Usage		Total	
AD eDiscovery	5	71.4%	2	28.6%	0	0.0%	7	100%
Autonomy IDOL	11	91.7%	2	16.7%	0	0.0%	12	100%
Axcelerate eDiscovery	5	45.5%	4	36.4%	3	27.3%	11	100%
Brainspace (formerly PureDiscovery)	3	60.0%	1	20.0%	2	40.0%	5	100%
Case Logistix	6	75.0%	1	12.5%	1	12.5%	8	100%
Catalyst	8	80.0%	3	30.0%	4	40.0%	10	100%
Catelas	1	100.0%	0	0.0%	0	0.0%	1	100%
Cicayda	4	100.0%	0	0.0%	0	0.0%	4	100%
Clearwell	12	60.0%	7	35.0%	3	15.0%	20	100%
Content Analyst	5	50.0%	7	70.0%	2	20.0%	10	100%
Daegis Edge	5	100.0%	0	0.0%	0	0.0%	5	100%
Digital Warroom	5	83.3%	1	16.7%	0	0.0%	6	100%
DigitalReef	3	100.0%	0	0.0%	0	0.0%	3	100%
Discovery360 DataMapper	2	66.7%	0	0.0%	1	33.3%	3	100%
Equivio	11	50.0%	12	54.5%	2	9.1%	22	100%
Exterro Fusion	8	100.0%	0	0.0%	0	0.0%	8	100%
Hadapt	0	0.0%	0	0.0%	0	0.0%		100%
Intella Pro	0	0.0%	0	0.0%	0	0.0%		100%
Kroll	9	64.3%	5	35.7%	1	7.1%	14	100%
Lexalytics	0	0.0%	0	0.0%	0	0.0%		100%
Liquid Lit Manager	1	100.0%	0	0.0%	0	0.0%	1	100%
NexLP	2	100.0%	0	0.0%	0	0.0%	2	100%
Nuix	14	63.6%	8	36.4%	2	9.1%	22	100%
OmniX	1	100.0%	0	0.0%	0	0.0%	1	100%
OrcaTec	8	61.5%	3	23.1%	2	15.4%	13	100%
Palantir	3	100.0%	0	0.0%	0	0.0%	3	100%
Percognate	0	0.0%	0	0.0%	0	0.0%		100%
PlanetData Analytics	1	100.0%	0	0.0%	0	0.0%	1	100%
Prolorem	0	0.0%	0	0.0%	0	0.0%		100%
RDC Analytics	1	50.0%	1	50.0%	0	0.0%	2	100%

Recommind	14	63.6%	7	31.8%	2	9.1%	22	100%
Relativity	6	22.2%	20	74.1%	10	37.0%	27	100%
Ringtail	9	75.0%	4	33.3%	1	8.3%	12	100%
Servient	2	40.0%	2	40.0%	1	20.0%	5	100%
StoredIQ	0	0.0%	0	0.0%	1	100.0%	1	100%
TunnelVision	6	85.7%	2	28.6%	1	14.3%	7	100%
Viewpoint	7	63.6%	5	45.5%	2	18.2%	11	100%
Xera	5	71.4%	1	14.3%	1	14.3%	7	100%
Zylab	5	83.3%	1	16.7%	0	0.0%	6	100%
IPRO	0	0.0%	0	0.0%	1	100.0%	1	100%