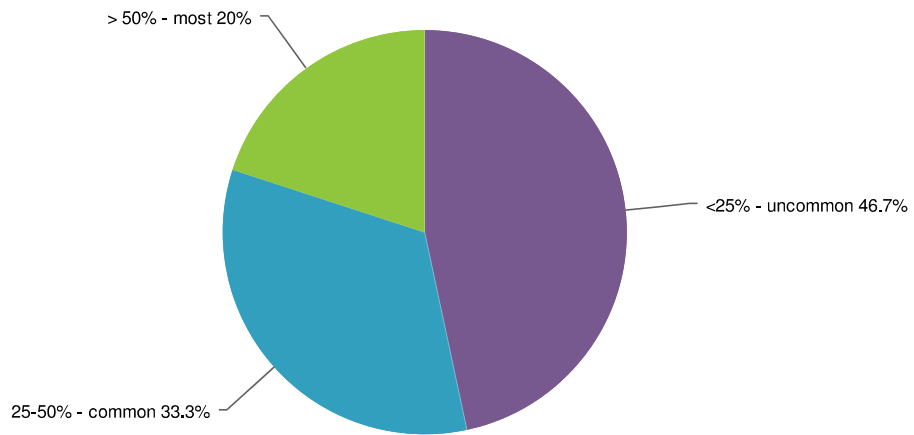


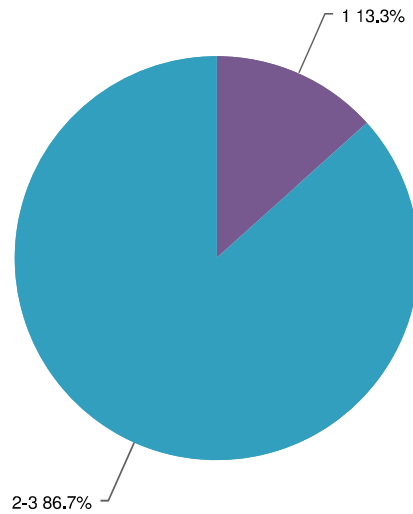
# 2013 eDJ Group Multi-Matter eDiscovery Survey

1. In what percentage of cases do you estimate that have overlapping custodians, collections or productions?



Value	Percent	Count	Statistics
None	0.0%	0	Total Responses 15
<25% - uncommon	46.7%	7	Sum 125.0
25-50% - common	33.3%	5	Average 25.0
> 50% - most	20.0%	3	Max 25.0
Total		15	

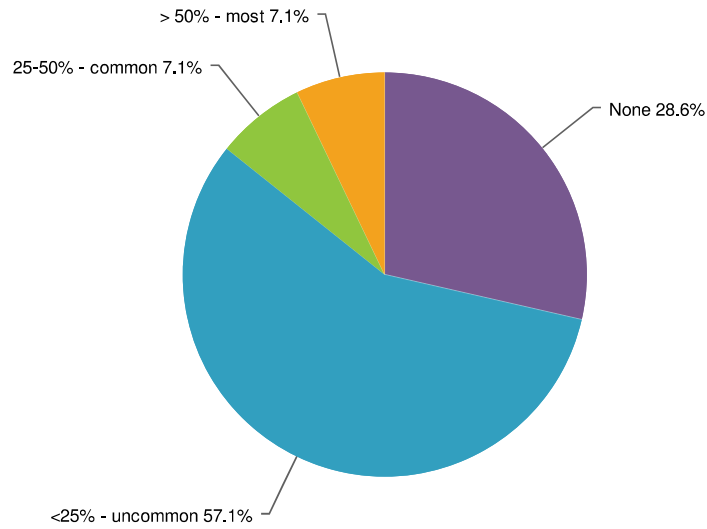
2. On average, how many ediscovery tools/vendors do you estimate your corporation uses (or your law firm uses on your behalf) from collection through production for a single case?



Value	Percent	Count
1	13.3%	2
2-3	86.7%	13
More than 4	0.0%	0
Total		15

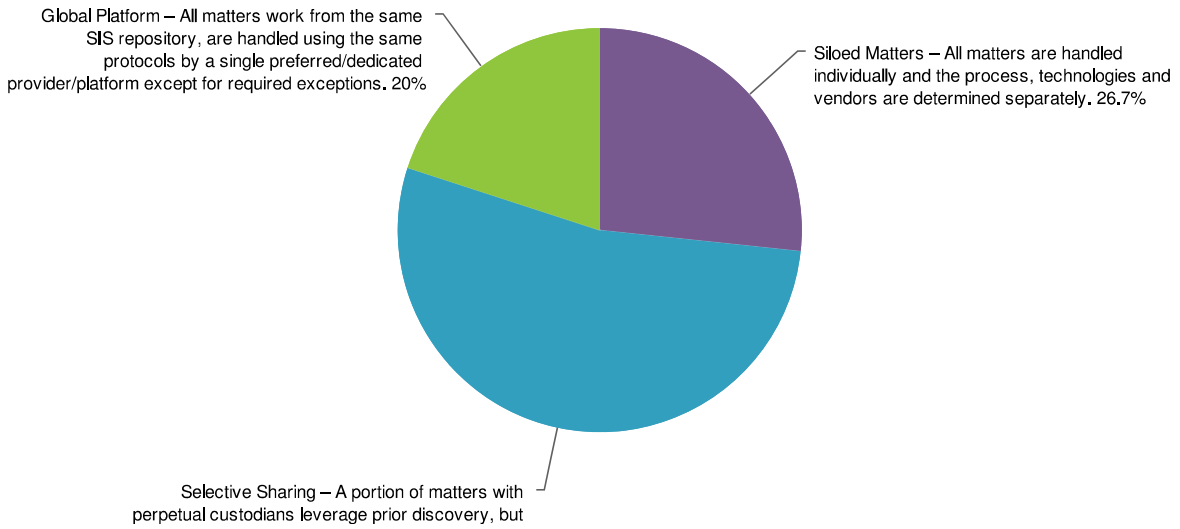
Statistics	
Total Responses	15
Sum	28.0
Average	1.9
StdDev	0.3
Max	2.0

3. In what percentage of cases do you actively leverage prior review designations or productions?



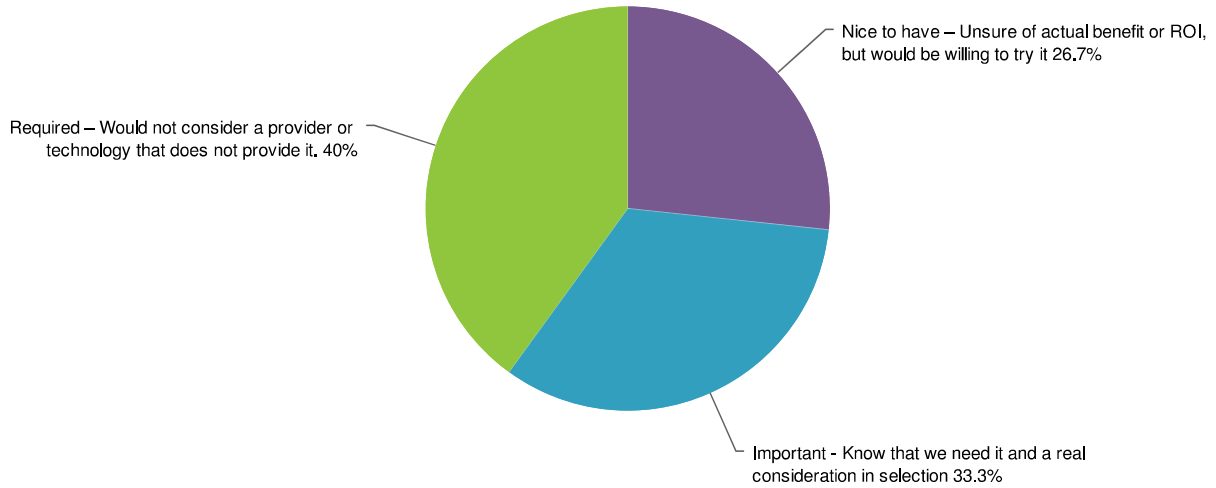
Value	Percent	Count	Statistics
None	28.6%	4	Total Responses 14
<25% - uncommon	57.1%	8	Sum 25.0
25-50% - common	7.1%	1	Average 25.0
> 50% - most	7.1%	1	Max 25.0
Total		14	

4. Which of the following best describes your cross matter implementation of discovery procedures and technologies:



Value	Percent	Count	Statistics
Siloed Matters – All matters are handled individually and the process, technologies and vendors are determined separately.	26.7%	4	Total Responses 15
Selective Sharing – A portion of matters with perpetual custodians leverage prior discovery, but most matters are handled separately.	53.3%	8	
Global Platform – All matters work from the same SIS repository, are handled using the same protocols by a single preferred/dedicated provider/platform except for required exceptions.	20.0%	3	
Unknown	0.0%	0	
		Total	15

5. Does multi-matter capability impact your provider or technology preferences or purchasing?



Value	Percent	Count	Statistics
Does not matter – do not need functionality and would never use it	0.0%	0	Total Responses 15
Nice to have – Unsure of actual benefit or ROI, but would be willing to try it	26.7%	4	
Important - Know that we need it and a real consideration in selection	33.3%	5	
Required – Would not consider a provider or technology that does not provide it.	40.0%	6	
	Total	15	

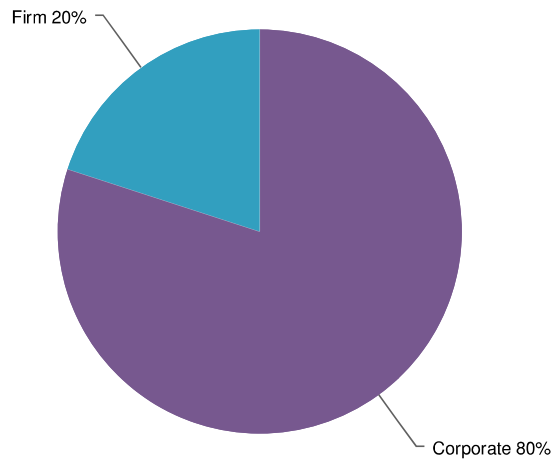
## 6. Name

<b>Count</b>	<b>Response</b>
1	Alan Ryan
1	Erin Ebensberger
1	Greg Harris
1	Heather Munday
1	Janean Partridge
1	Jim Vardon
1	John Breen
1	Kathie Slotter
1	Lisa Barough
1	Maury Altgelt
1	Michelle Martinez
1	Nick Dovedan
1	Patti Zerwas
1	Tara Schuler
1	Toby Stinson

## 7. Email

<b>Count</b>	<b>Response</b>
1	Heather.Munday@gapac.com
1	John.Breen@unionbank.com
1	Kathie_Slotter@swn.com
1	Lisa.h.barouh@pepsico.com
1	Michelle_Martinez@fmi.com
1	Nick.Dovedan@dvn.com
1	Patricia.Zerwas@haynesboone.com
1	alryan@amgen.com
1	erin.ebensberger@kbr.com
1	jlpartridge@eprod.com
1	mail@gharris.com
1	maltgelt@kslow.com
1	tara_schuler@spe.sony.com
1	tsjo@chevron.com
1	vardonj@firstenergycorp.com

## 8. Type

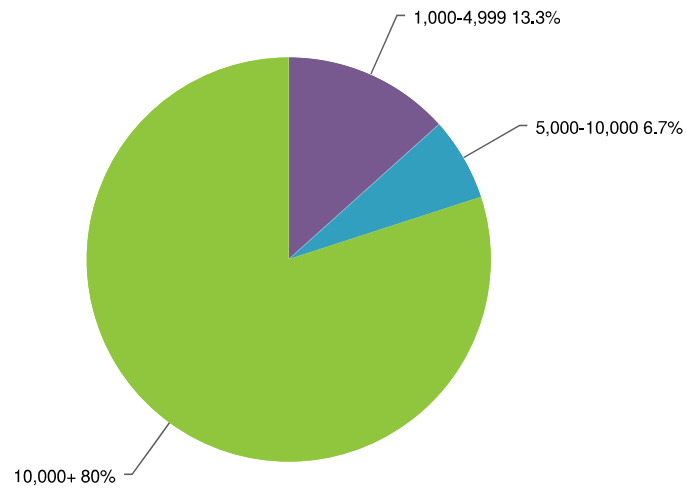


Value	Percent	Count
Corporate	80.0%	12
Firm	20.0%	3
Other	0.0%	0
Total		15

Statistics	
Total Responses	15



## 9. Size



Value	Percent	Count	Statistics
1-49	0.0%	0	Total Responses 15
50-99	0.0%	0	Sum 19,000.0
100-499	0.0%	0	Average 1,266.7
500-999	0.0%	0	StdDev 997.8
1,000-4,999	13.3%	2	Max 5,000.0
5,000-10,000	6.7%	1	
10,000+	80.0%	12	
Total		15	