

Who's Making the Jump to the Cloud & Why?



Greg Buckles
Founder/Consultant

eDJGroup

*Greg is not an attorney. Perspectives and opinions herein should not be considered legal advice. All information is based on eDJ's experience, research and publicly available information. eDJ will decline any questions that may conflict with client confidentiality agreements.

Cloud – Jettisoning the Servers?

On-premise ➡ SaaS

- ▶ Email-Files
 - Office 365, GoogleDocs, Amazon WorkMail
- ▶ Practice Management
- ▶ Collaboration – Social Net
 - File Share
- ▶ Applications – CRM
- ▶ eDiscovery
 - Processing, Review, Productions, Trial



<http://www.itulip.com/forums/showthread.php/26452-Champagne-a-Balloon-and-Thou-Falling-Upwards>

Cloud – Managed SaaS

- ▶ Reduce IT investment
- ▶ Predictable, scalable costs – per user/AFE
- ▶ Low threshold for adoption
- ▶ Increase accessibility
- ▶ Mobile device ready
- ▶ Increased usability
- ▶ Easy pass thru fees
- ▶ Security
- ▶ Privacy–Confidentiality
- ▶ Performance–Speed
- ▶ Service Response–SLAs
- ▶ Legacy ESI migration
- ▶ Data location
- ▶ Exit/Transfer cost
- ▶ Version–update impact

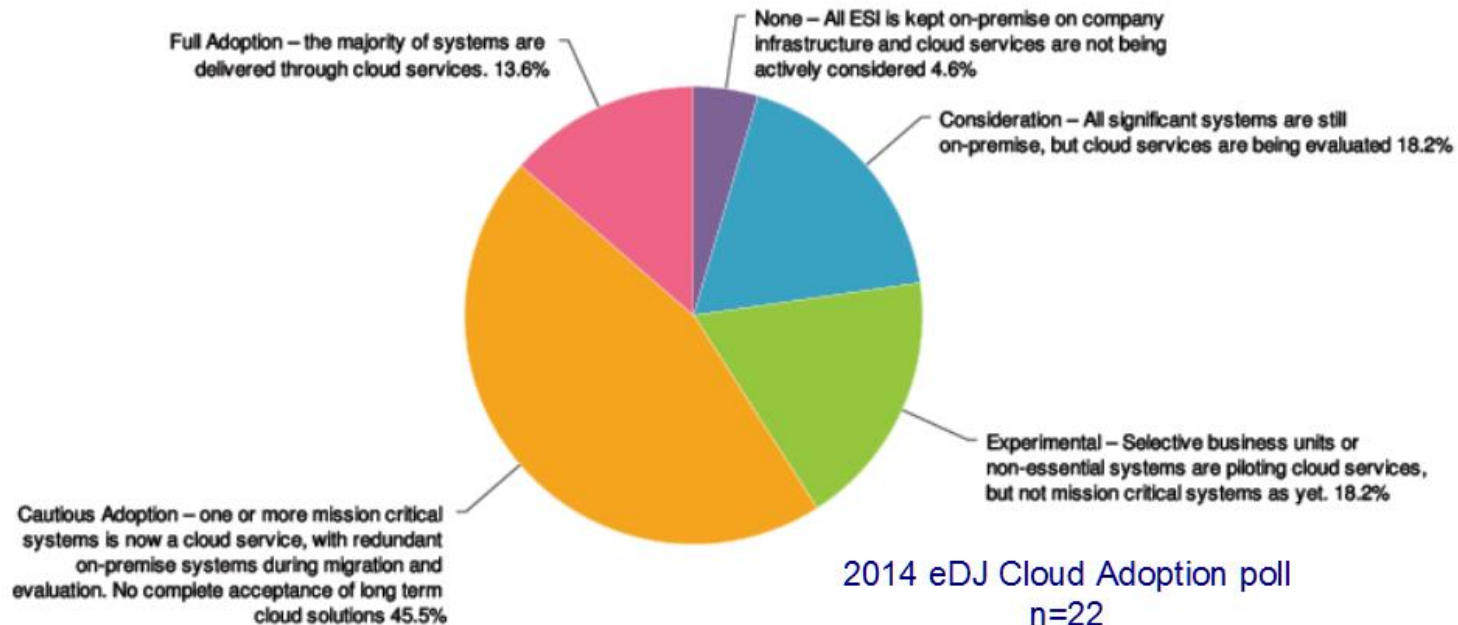
Perceived Benefits

Risks & Challenges

Adoption – Overall vs. Firms

New Summary Report - 27 January 2015

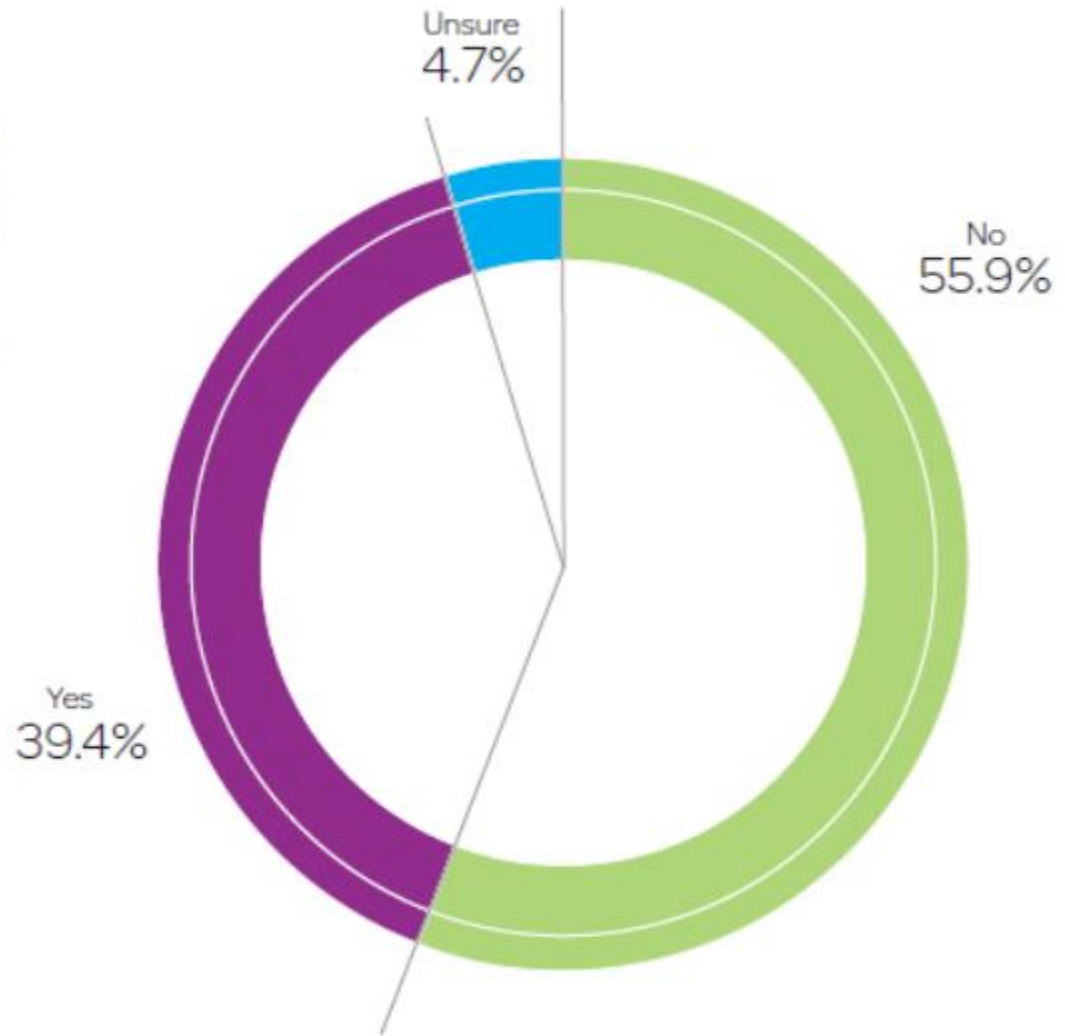
1. Which best describes the state of Cloud system adoption for your company, agency or the majority of your clients.



Adoption – Overall vs. Firms

Figure 1
Are you using cloud services for legal-related work today?

2015 LexisNexis
Cloud Technology in
Legal Industry
n=279



Future Models of Cloud eDiscovery

